

Market	Link to commercial opportunities	Market resources/ insights/ competitions
USA	<ul style="list-style-type: none"> https://www.fbo.gov/ <p>All future, current and past business opportunities are centrally posted on the FedBizOpps database.</p>	<ul style="list-style-type: none"> SelectUSA Program: http://selectusa.commerce.gov/ Upcoming Select USA Investment Summit 23-24 March 2015, Washington D.C, USA http://www.selectusasummit.com/ A good primer for EU ehealth SMEs looking to establish a base of operations in the U.S. and find partners. Understanding the US Federal Marketplace https://www.sba.gov/category/navigation-structure/contracting/contracting-opportunities
UK	<ul style="list-style-type: none"> http://www.tendersdirect.co.uk/ <p>Tender alert service for the UK public sector.</p> <ul style="list-style-type: none"> NHS eTendering service https://nhsbsa.bravosolution.co.uk/web/login.shtml Scotland http://www.publiccontractsscotland.gov.uk/search/search_mainpage.aspx Wales http://www.sell2wales.gov.uk/ NI https://e-sourcingni.bravosolution.co.uk/web/login.shtml 	<ul style="list-style-type: none"> Small Business Research Initiative – Innovate UK Technology Strategy Board https://www.gov.uk/government/organisations/innovate-uk NHS England £1bn tender for single provider of primary care support services http://www.government-online.net/nhs-primary-care-support-services-framework/ NHS Innovation Accelerator (NIA) programme. Applications close 27 Feb 2015. Programme aims to select a broad range of innovations to be more rapidly developed and scaled across the health service http://www.england.nhs.uk/ourwork/innovation/nia/
Republic of Ireland	<ul style="list-style-type: none"> http://www.etenders.gov.ie/ <p>A central facility for all public sector contracting authorities to advertise procurement opportunities and award notices in the Republic of Ireland.</p>	<ul style="list-style-type: none"> More information on selling to the ROI public sector on the Irish Public Procurement Portal website http://www.procurement.ie/
EU	<ul style="list-style-type: none"> http://ted.europa.eu/TED/browse/browseByBO.do <p>Online version of the Supplement to the Official Journal of the EU, dedicated to European public procurement. It is updated 5 times a week with some 1,500 public procurement notices from the European Union, the European Economic Area and beyond. You can browse, search and sort procurement notices by country, region, business sector and more.</p>	<ul style="list-style-type: none"> Introduction to public contracts for businesses in the EU http://europa.eu/youreurope/business/public-tenders/rules-procedures/index_en.htm Public procurement – EU rules http://ec.europa.eu/internal_market/publicprocurement/index_en.htm

<p>Other markets</p>	<ul style="list-style-type: none"> • http://www.procurementombudsman.com/#!tenders/cs6z <p>Updated daily with Latest tenders, RFPs, business needs, calls for bids, contract awards and contract notices from USA, UN, World Bank, Unicef and EU</p>	<ul style="list-style-type: none"> • COSME is the EU programme for the Competitiveness of Enterprises and Small and Medium-sized Enterprises (SMEs) running from 2014 to 2020 with a planned budget of €2.3bn. COSME will support SMEs in entrepreneurship, internationalisation, and improving access to markets. There is also a fully operational China SME Helpdesk for European SMEs seeking assistance in accessing this market http://ec.europa.eu/enterprise/initiatives/cosme/index_en.htm • China IPR SME helpdesk http://www.china-iprhelpdesk.eu/ • The Enterprise Europe Network - services offered include assistance to find a business partner abroad (EU or worldwide) and support for innovation and technology transfer, as well as the provision of a portal for SMEs who want to go abroad that gathers all services provided by national authorities they might need. They also offer access to their business database containing thousands of company profiles and offer the opportunity to meet potential business partners at matchmaking events (all free services). http://een.ec.europa.eu/ • SME Internationalisation Portal - SMEs across the European Union can easily access the contact and service details of a large number of (semi) public support service providers at their doorstep and in international growth markets. These service providers all help EU-based SMEs extend their business to growth markets beyond the EU. https://webgate.ec.europa.eu/smeip/ • The SME Instrument - EU funding and support for innovation projects that will help them grow and expand their activities into other countries – in Europe and beyond. https://ec.europa.eu/programmes/horizon2020/en/h2020-section/sme-instrument
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France	<ul style="list-style-type: none"> In France, the National Government decided in 2014 to fund 5 regions for the public purchase and the implementation of connected health. The total amount of the budget is 80 M€, divided between these 5 regions. <p>It implies opportunities in 2015 for innovative companies, providers of services to enter in the competitive dialog process designed by these regions:</p> <p>1. Region Paris-Ile de France / "TERRISANTE" project – http://www.ars.iledefrance.sante.fr/fileadmin/ILE-DE-FRANCE/ARS/2_Offre-Soins_MS/telemedecine/ARS_IDF_TerriS_nte_Dossier_de_candidature_DEF.pdf http://ars.iledefrance.sante.fr/fileadmin/ILE-DE-FRANCE/ARS/Actualites/Agenda/Telemedecine/Agenda_AR S_Journee_E_sante_171214_DEF.pdf</p> <p>2. Region Aquitaine / "XL ENS" project – https://www.sante-aquitaine.fr/sites/portailtsa.aquisante.priv/files/u10/tsn_synthese_dossier_projet_v1.pdf http://www.tsa-esante.fr/article/laquitaine-retenuedans-le-cadre-du-projet-tsn</p> <p>3. Region Rhone-Alpes / "PASCALINE" project – http://www.ars.rhonealpes.sante.fr/fileadmin/RHONE-ALPES/RA/Direc_strategie_projets/TSN/20140422_DSPro_TSN_PointsFortsRA.pdf http://www.ars.rhonealpes.sante.fr/Territoire-de-soins-numerique.171786.0.html http://vimeo.com/106367586</p> <p>4. Region Bourgogne / "E_TICSS" project - http://www.esante-bourgogne.fr/wp-content/uploads/2013/06/journee-industriels-22_12_2014-VF.pdf http://www.ars.bourgogne.sante.fr/Territoire-de-soins-numerique.176384.0.html Full project: https://www.esante-bourgogne.fr/openupload/index.php?action=d&step=3</p> <p>5. Region La Réunion / "PLEXUS OI" project – http://www.ars.ocean-indien.sante.fr/fileadmin/OceanIndien/Internet/Actualites/PLEXUS-OI_TSN/Rep_TSN_Plexus_OI.pdf http://www.ars.ocean-indien.sante.fr/fileadmin/OceanIndien/Internet/Actualites/TSN/Note_TSN_Synthese_projet.pdf http://www.ars.ocean-indien.sante.fr/19-millions-d-euros-pour-devel.175943.0.html</p>	<ul style="list-style-type: none"> 2014 SBA Factsheet France (Small Business Act) http://ec.europa.eu/enterprise/policies/sme/facts-figures-analysis/performance-review/files/countries-sheets/2014/france_en.pdf Doing Business in France, Jan 2014 http://www.invest-in-france.org/Medias/Publications/862/doin-g-business-2011.pdf